

Balancing Customer Experience with Secure External Authentication


→ Marcus Idle
Head of External Identity




Agenda

- The challenge
- Protecting users
- Keeping users
- Conclusions



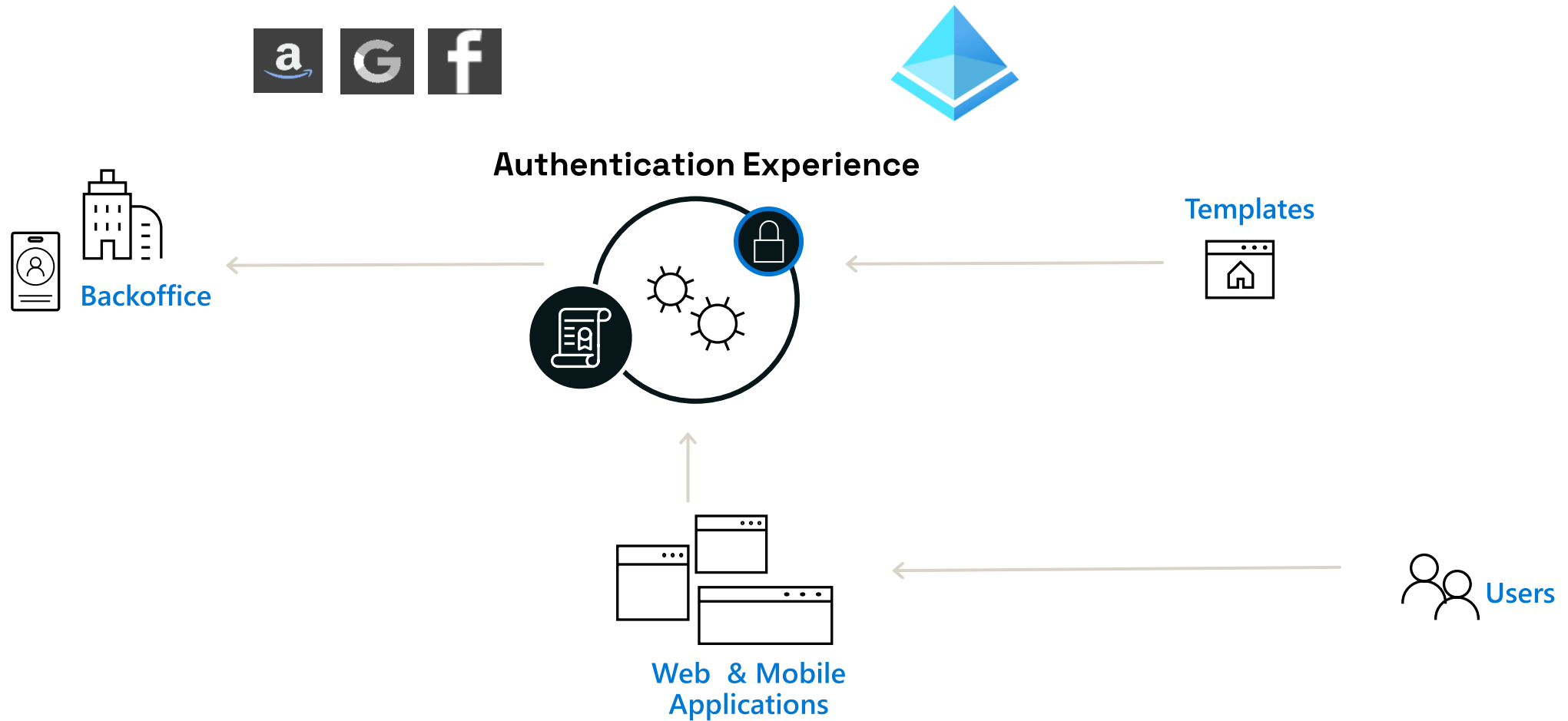
- 
- A man with glasses and a blue hoodie is sitting at a desk in a server room, typing on a keyboard. He is looking at a computer monitor displaying a complex network diagram. The room is dimly lit with blue light from the monitors. In the background, other people are working at their desks.
- Professional services
 - £2.5m stolen
 - Cause: unmanaged guest accounts

- 
- A person with dark hair, wearing a blue long-sleeved shirt, is seen from behind, sitting at a desk in a control room. The room is filled with multiple computer monitors displaying various data and charts. The lighting is dim, with a blue tint, and the background is slightly blurred, focusing attention on the person and the text overlay.
- Manufacturer
 - Auditing issues
 - Cause: unmanaged guest accounts

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- Major UK retail business
 - Credential theft
 - Cause: Brute force attacks

Consumer and external user authentication

→ Single sign on, strong security, flexibility and high engagement



B2C security

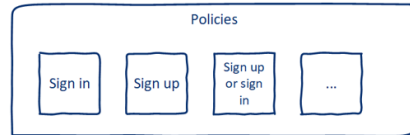
Data at rest – hashed and encrypted



- Hashed and encrypted
- Certified and trusted



Industry-strength auth



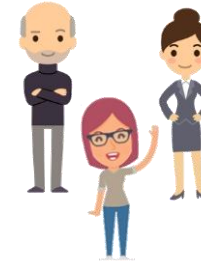
- Industry strength authentication
- OpenID Connect, OAuth



User risk detection

- User risk detection
- Stolen credentials

Session risk detection

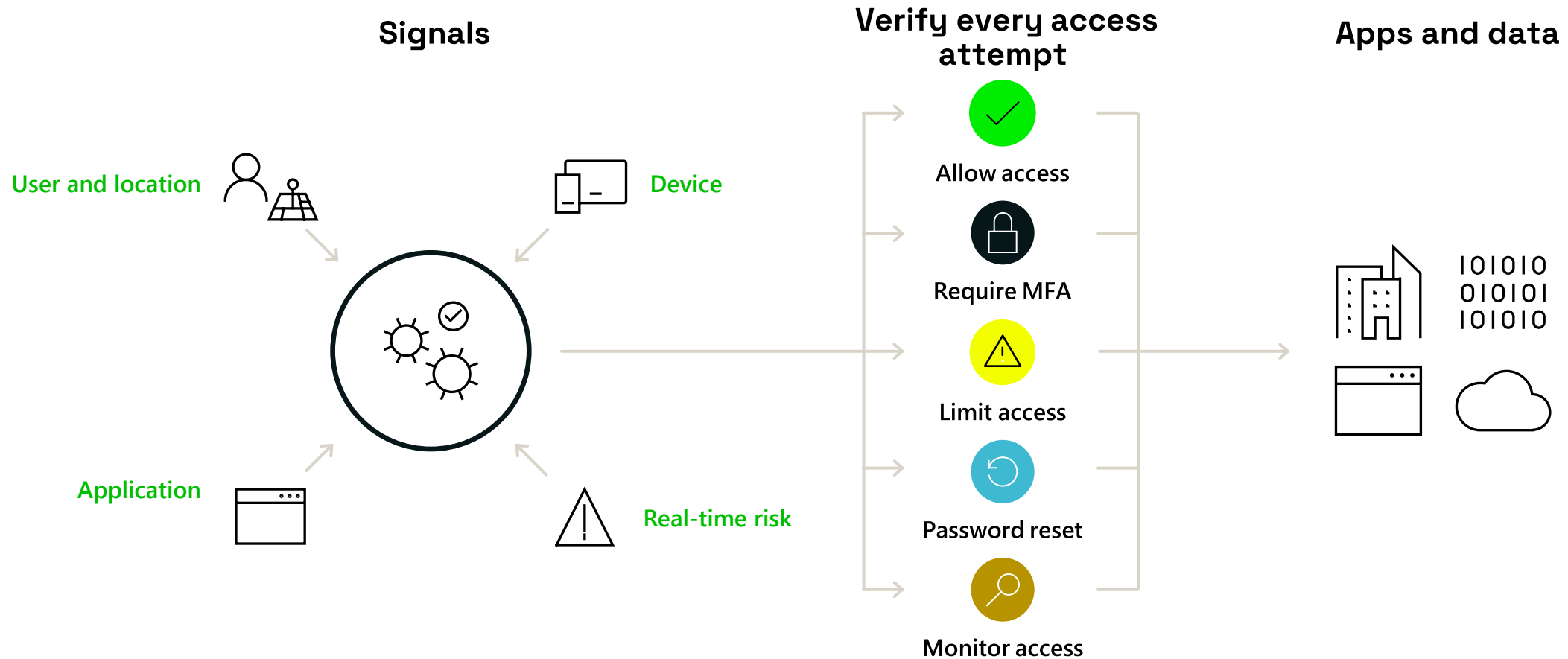


- Session risk detection
- Password spray attacks etc
- Anti-fraud, anti-phishing



Conditional Access and Bot Detection

→ Enable Zero Trust with strong authentication and adaptive policies





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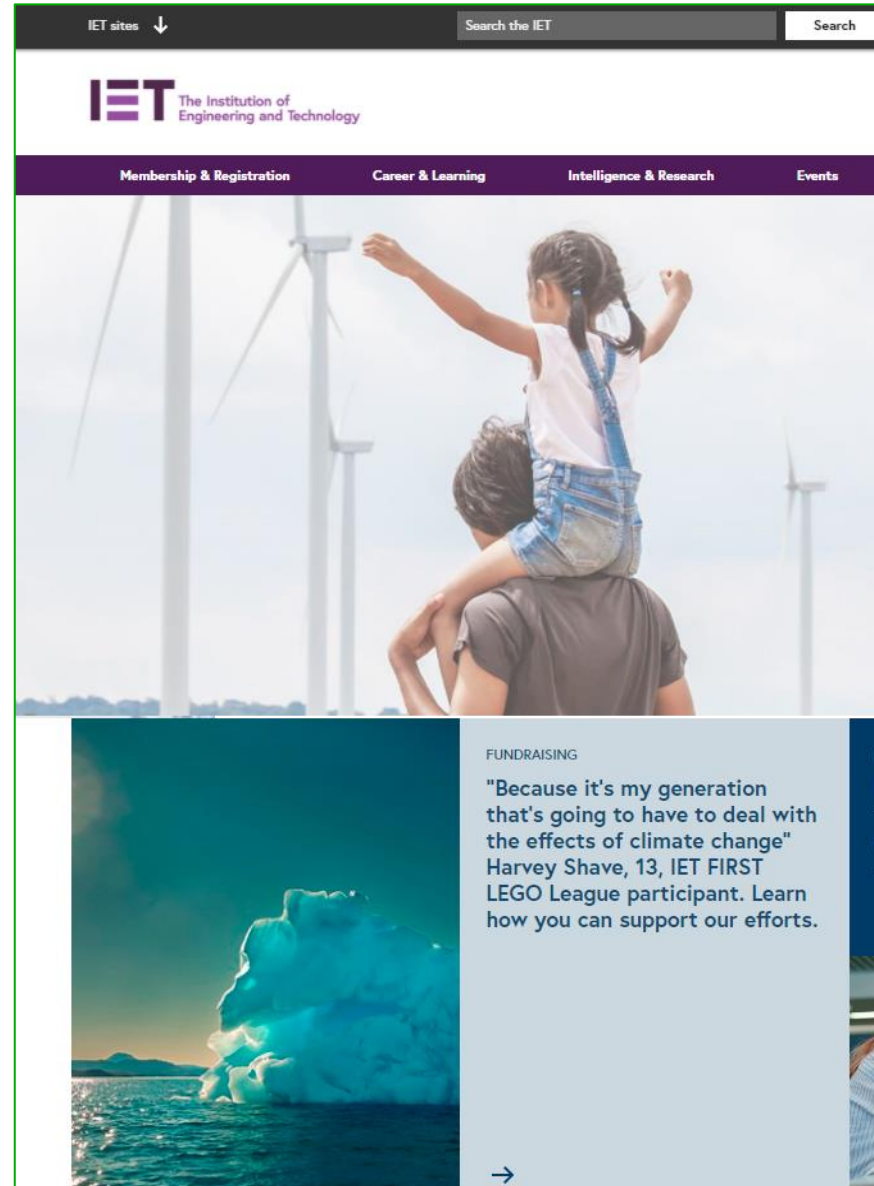
Help



Keeping (and delighting) users

Smooth sign up and sign in experiences

Single Sign-On with the IET





Working to engineer a better world

We inspire, inform and influence the global
engineering and technology community to

Help us improve by sharing
your feedback.



Please log in - email address

Password


[Forgot your password?](#)

Log in

OR

 **Log in using Volunteer Office 365**

 **Log in using Facebook**

 **Log in using Google**

Register

Are you already a member of The IET?

Register as a member for discounts and member-only services. You will need to know your membership number.

Register as a member

Not a member?

You can register a login account to buy IET products or services and to participate in our online communities.

Register as a non-member

If you are not an IET member and would prefer to log in using Google or Facebook instead of a password, please use the buttons on the left.



Your latest saved quote

Please enter your email address and password to retrieve your quote...

Email address

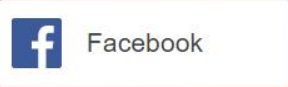

Your password

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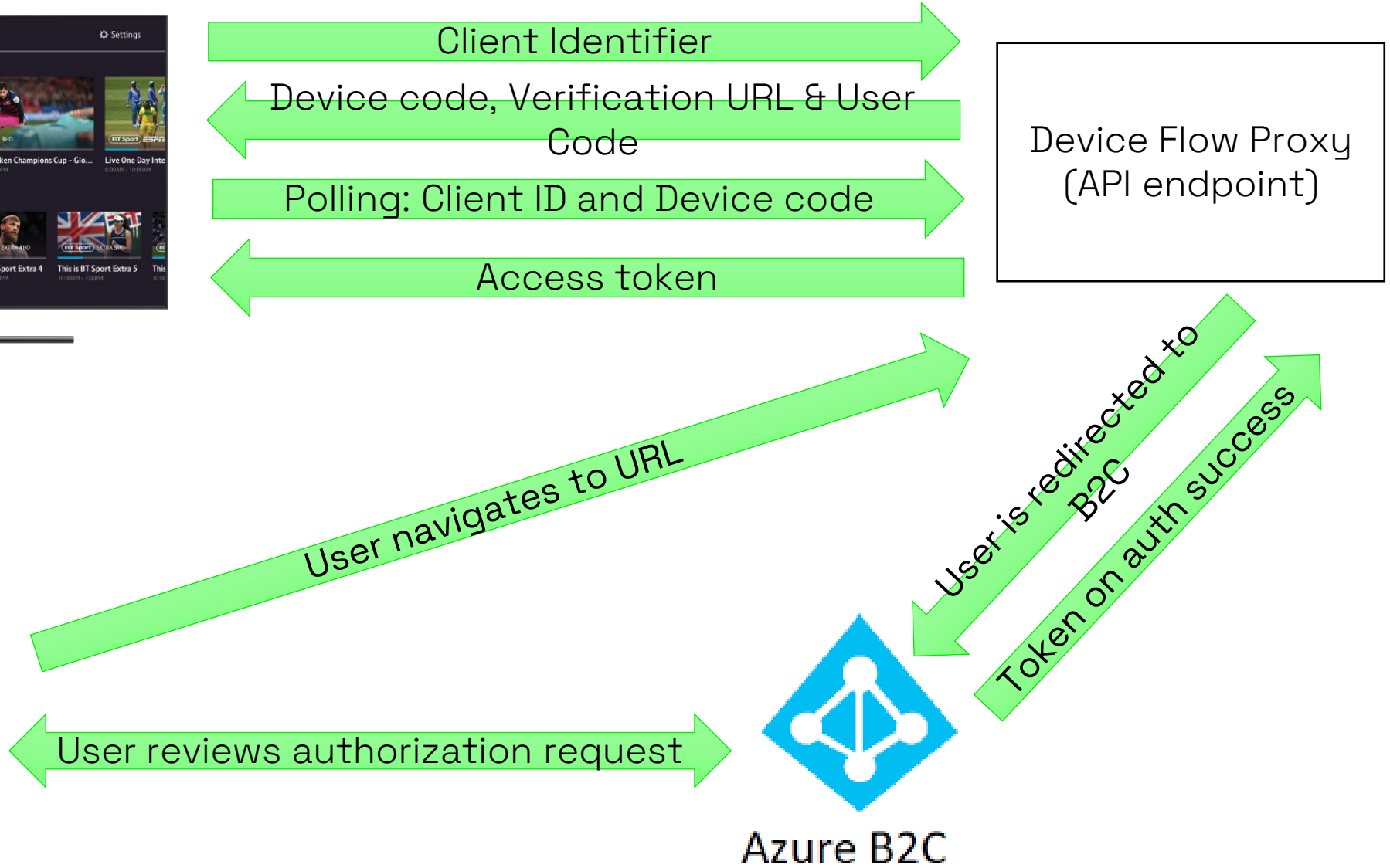
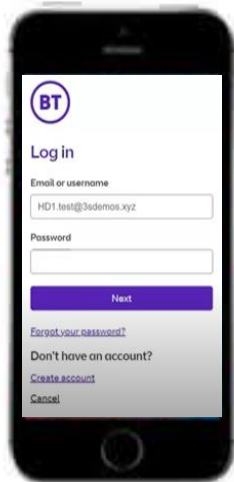
Email Address

Password [Forgot your password?](#)

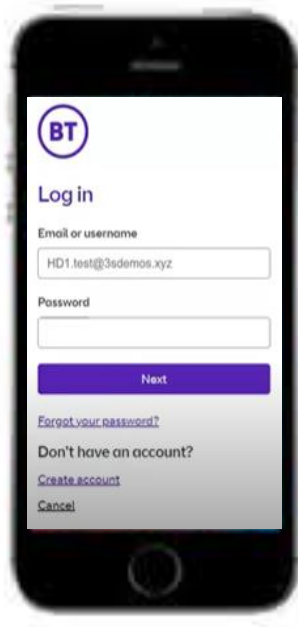
Single Authentication Framework with BT Group



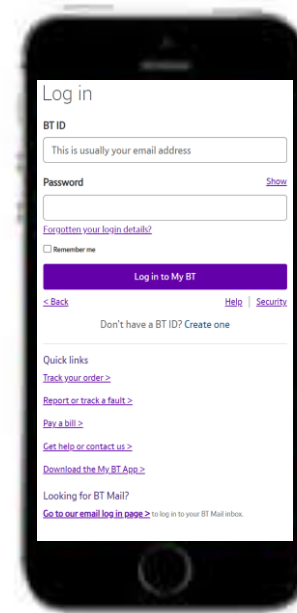
Device Flow



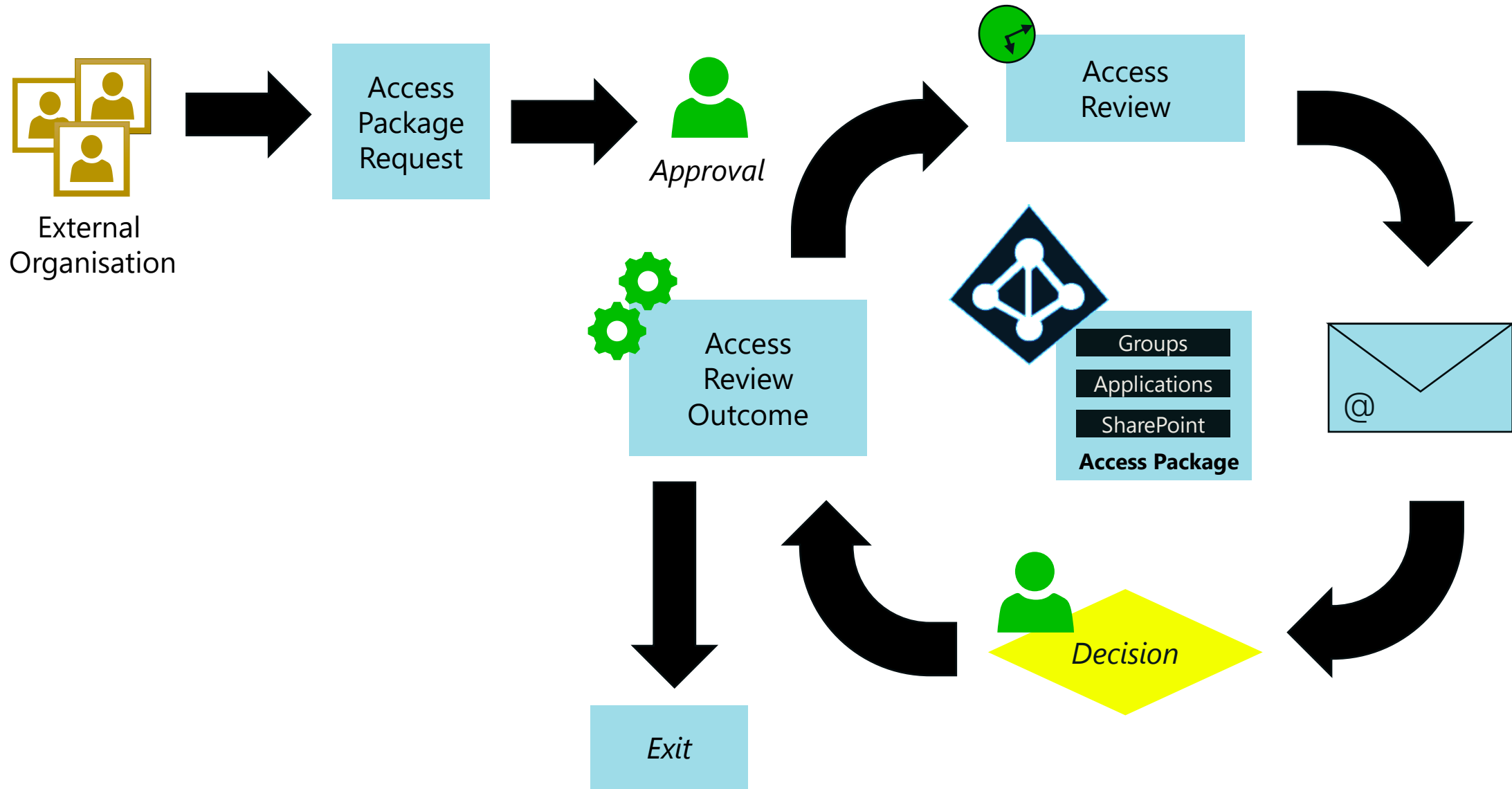
App to Web



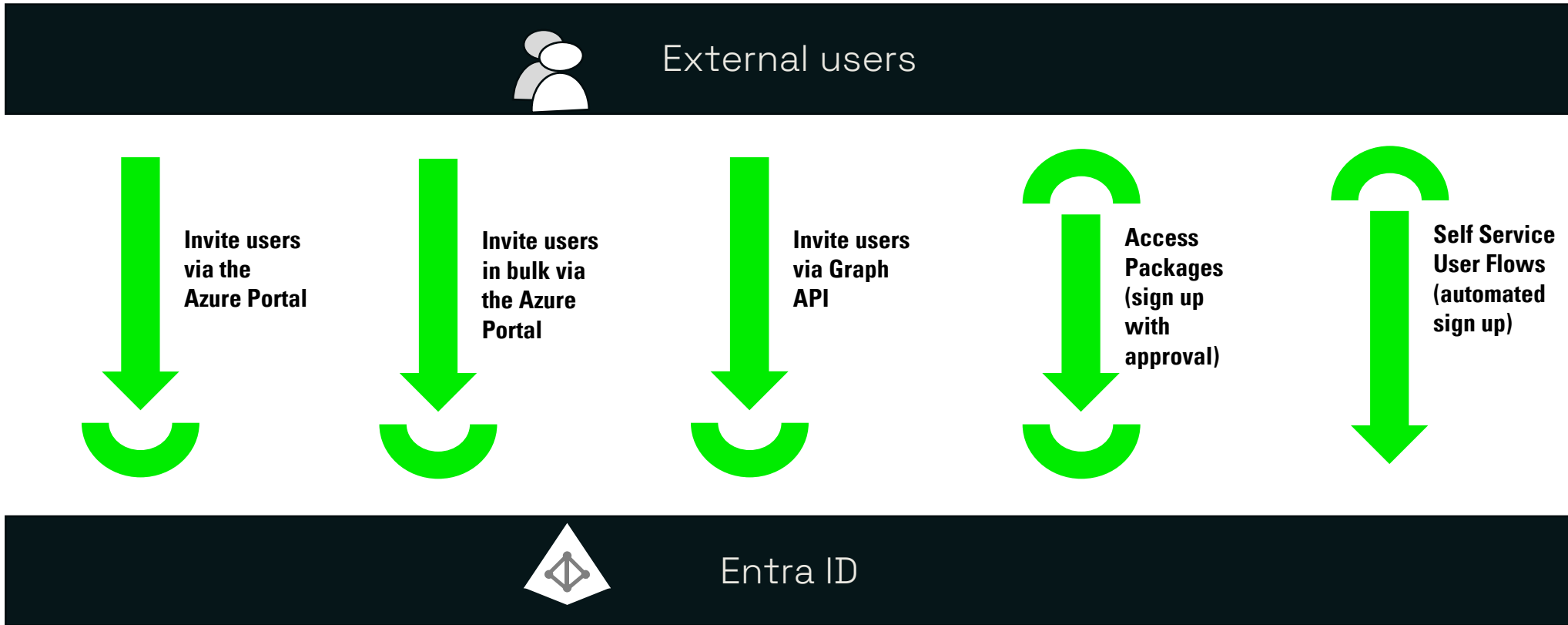
Session



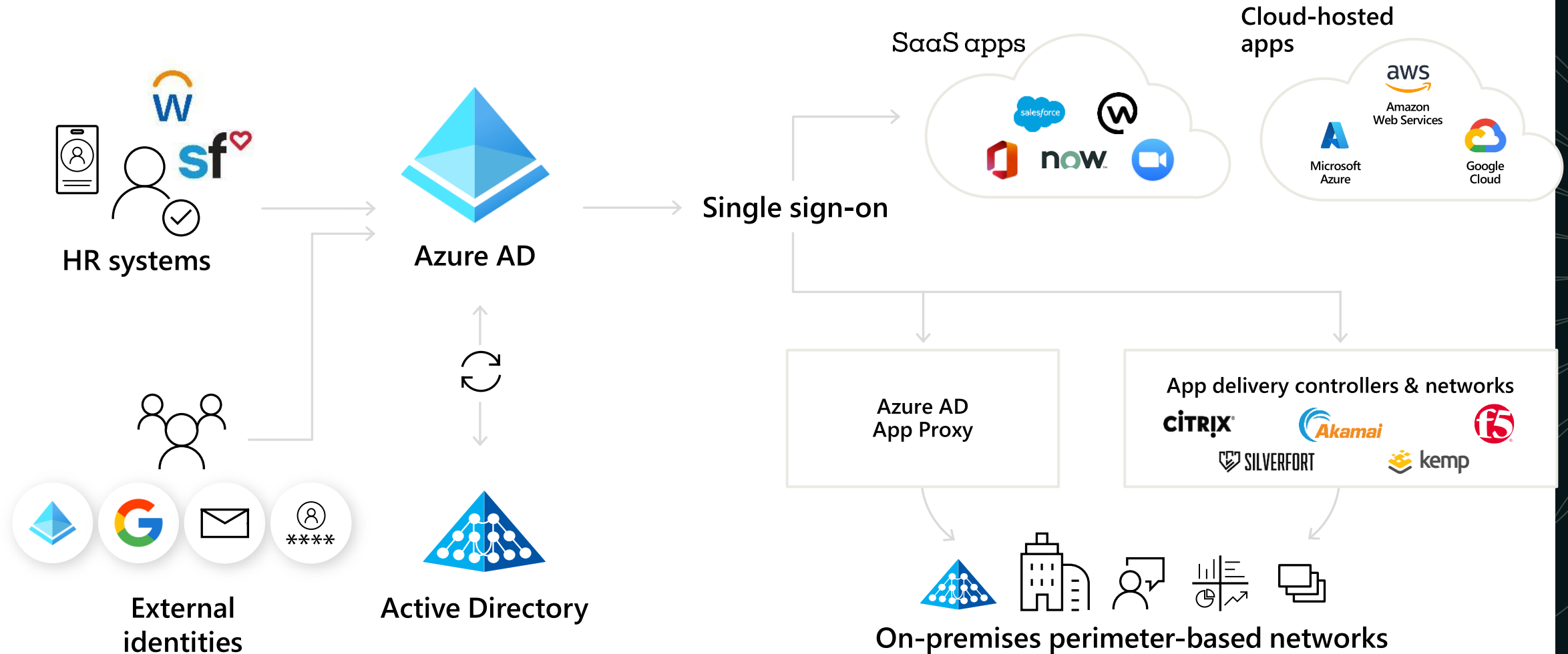
Identity Governance



Onboarding scenarios



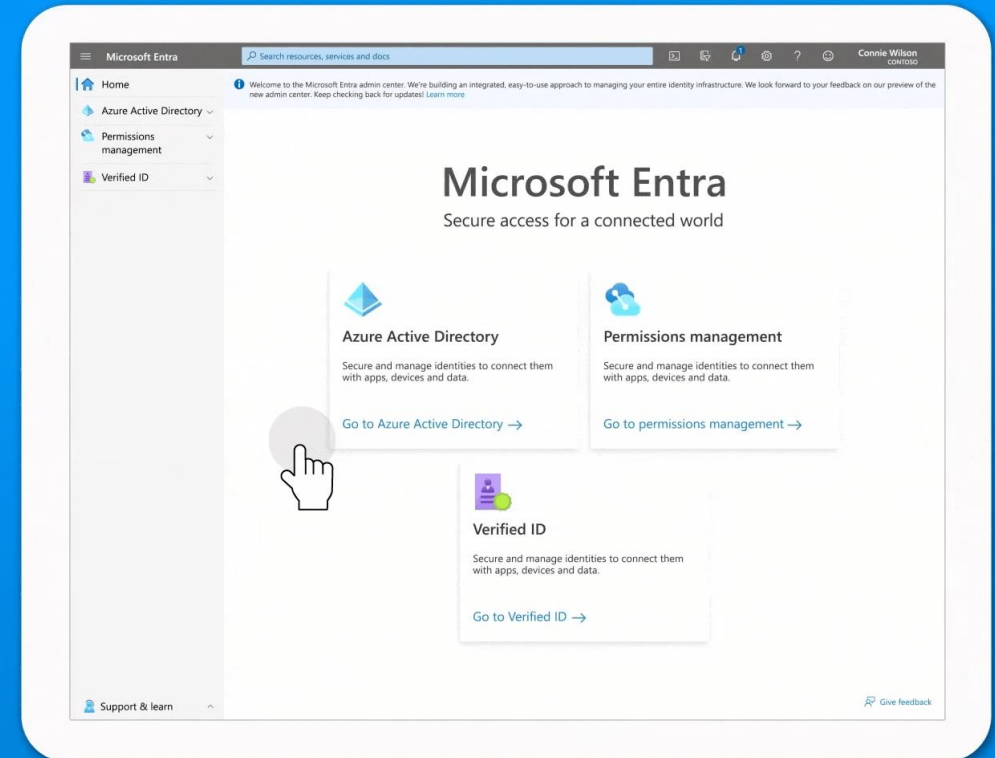
Connect your workforce to any app



Identity verification for your organization

- » **Issue easily**
Use templates or simple steps to create verifiable credentials for employees, partners and customers.
- » **Verify confidently**
Rapidly validate attestations from the issuer with explicit approval from the holder.
- » **Use anywhere**
Verified ID credentials are based on open standards; supported by identity verification partners

Creating a credential



Welcome to the Woodgrove team!

We're excited to have you aboard!

This online process will help set you up for success. We'll walk you through:

1. Accessing the employee portal
2. Getting your verified employee credential
3. Ordering your work equipment

Please enter your name and we'll get started.

First Name:

Last Name:

Next →

About The Demo



Welcome to the Microsoft Entra Verified ID demo! This dialog displays use cases, business context and developer documentation throughout each page and site you will visit. Please visit our [website](#) to learn more.

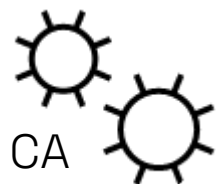
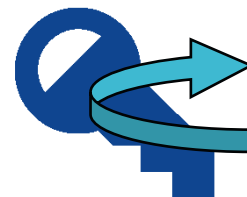
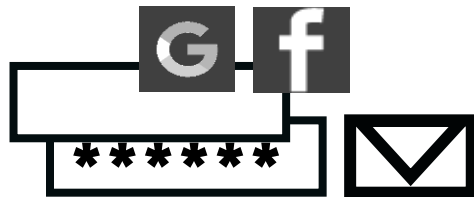
To access it, use the blue "About The Demo" button on the right-hand side of the page. Use the "x" in the upper-right corner to close the dialog and it will appear.

This example illustrates a new remote employee at Woodgrove being onboarded before they're ready to start their first day on the job. Typically, a new employee would be required to go into the office, fill out forms and receive a laptop. However, the company has adopted cutting edge technology to streamline onboarding and discounted



Technical Developer Notes

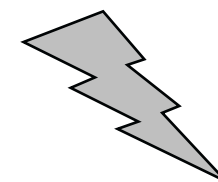
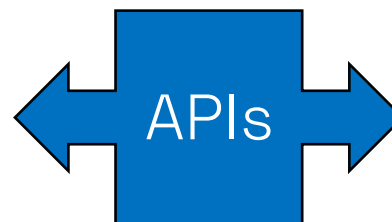
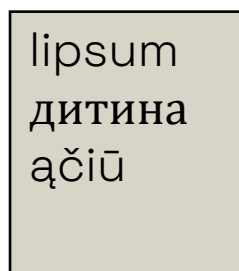
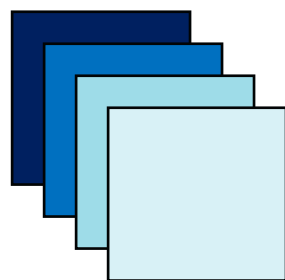
Entra External ID for Customers



Claims enrichment

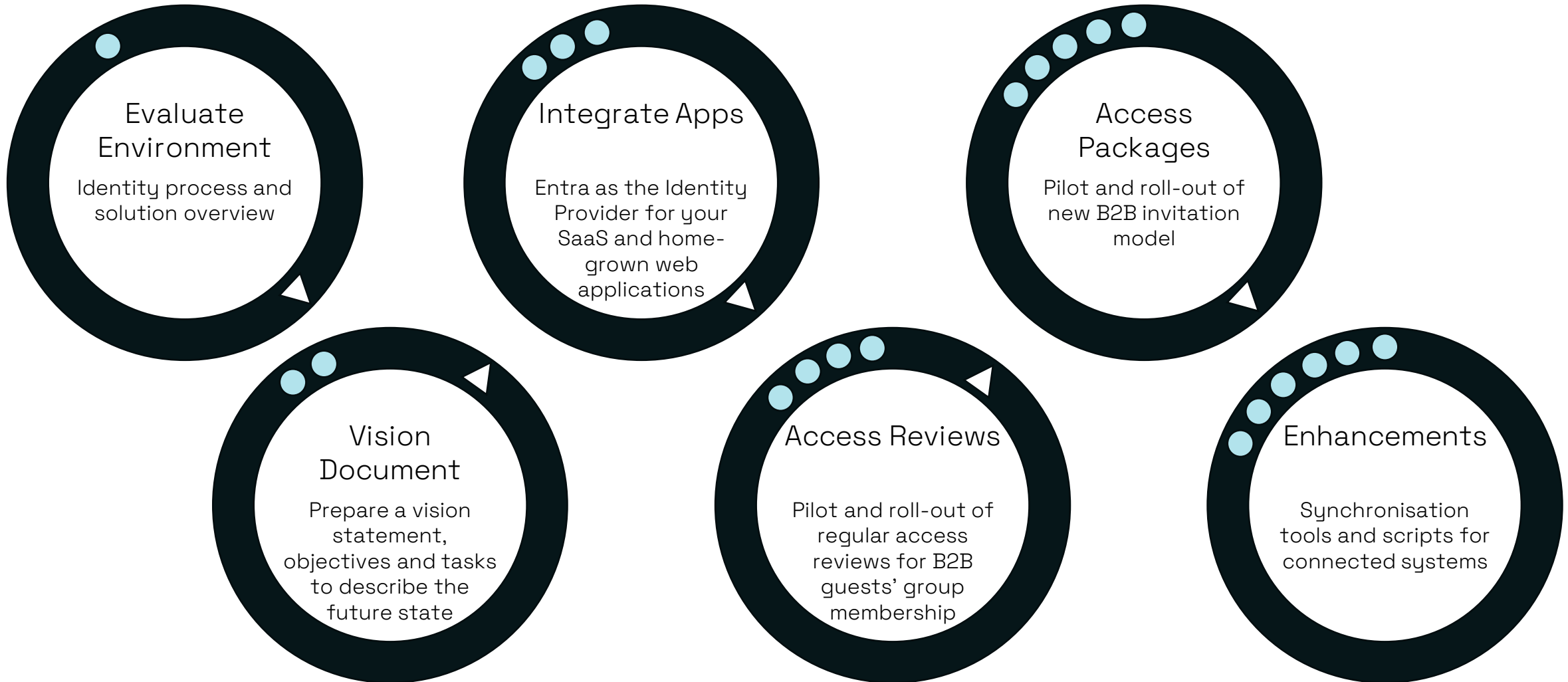


Identity Protection

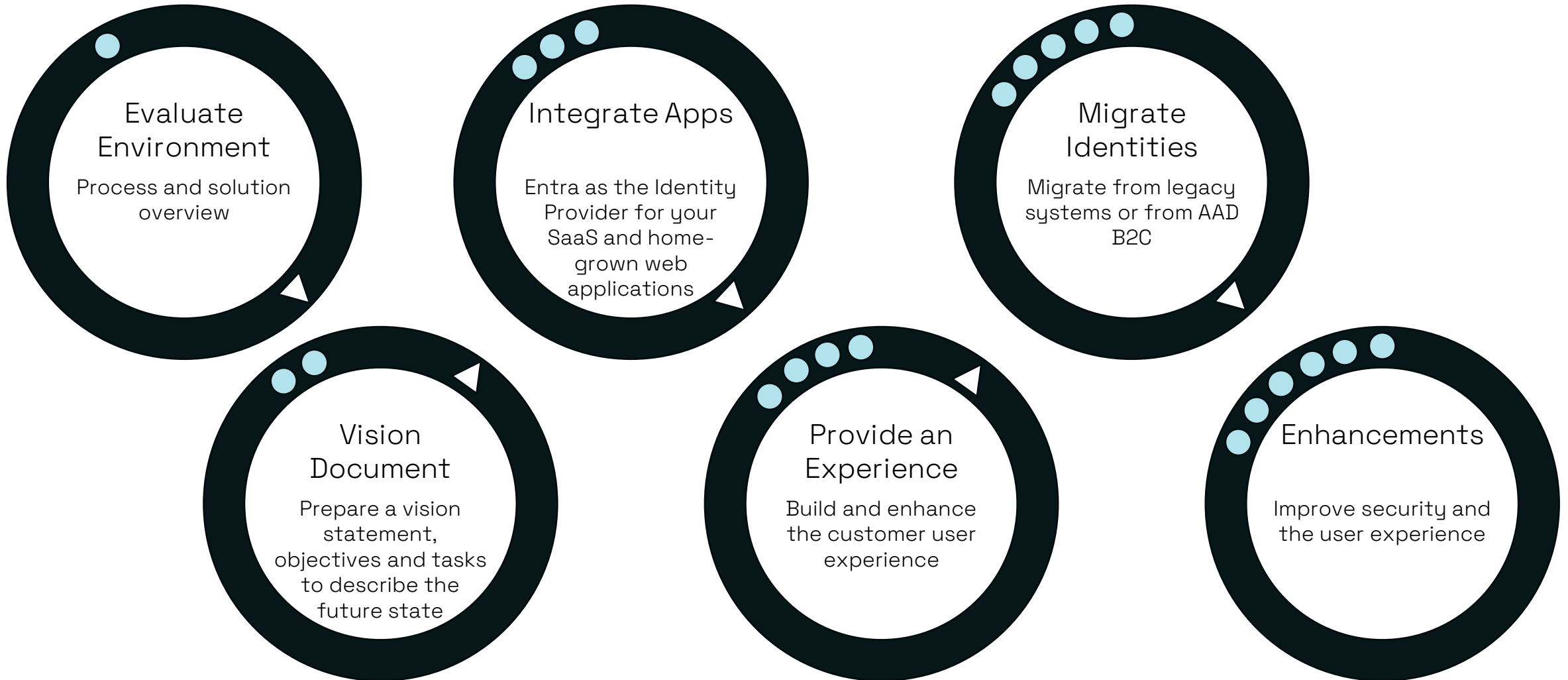


Event Model

B2B Collaboration Programme



Customer Identity



Thank you

Marcus Idle

Head of External Identity

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hello@kocho.co.uk



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