

Delivering Business Outcomes with AI Driven Networking

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NETWORKS | Driven by
Experience™

Challenges with today's Enterprise Networks

- Lack of visibility of end user experience
- Manual deployment and operations - Lack of automation
- Move to cloud resources & applications
- Service desk, 1st & 2nd line support overwhelmed

- Return to work
 - Mobile devices
 - BYOD
 - IOT
 - Microsoft Teams or Zoom predominant collaboration tools
 - Flexible workspaces vs fixed desks

Network Opex costs will rise by 15%, every year for the next five years

Gartner

LAN & WAN Transformation Highlights

Transformed LAN and WAN from multi-vendor to single-stack (Wireless+Wired+WAN) Juniper Next-Gen solution. Paving the way for :

- Smarter and Simplified network
- AI-driven network
- Deep network visibility
- Enhanced user experience
- Improved network performance & stability
- Reduced operational costs

A BIG milestone in the Network Transformation journey!

By Numbers

- 13** Month journey from planning to execution
- 30** Sites transformed to Juniper from Cisco
- 128K** Metric Tons of Carbon footprint reduction
- 40%** Reduction in overprovisioned switch ports
- 70%** Reduction in network OPEX Spend
- 60%** Reduction in network CAPEX Spend
- 50%** Reduction in Deployment time
- 30%** Reduction in Support tickets
- \$6M** 3-year cost avoidance (2023-2025)

Enable IT to be Proactive: “Up” is not the same as “Good”

<https://www.youtube.com/watch?v=WMewYNPddvQ>

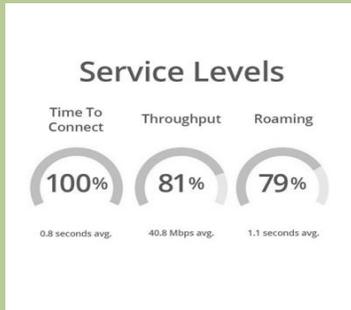
The screenshot shows a video call interface with a man in the background. A network diagram is overlaid on the right side of the screen. The diagram is titled "Troubleshoot application MS-TEAMS for sujaih-mbp on Jan 6th between 3:00 PM to 4:00 PM." and includes a "BETA" label. The diagram shows a path from the user "sujaih-mbp" (with a green checkmark) through "Wireless" (with a red warning triangle), "Wired 2" (with a green checkmark), and "WAN" (with a green checkmark) to "MS-TEAMS" (with a green checkmark). The "Wired 2" node has a "2" below it. The "MS-TEAMS" node is connected to the "WAN" node via a dashed line.

Join Audio Start Video Participants 6 Share Screen Chat More Record Reactions Leave

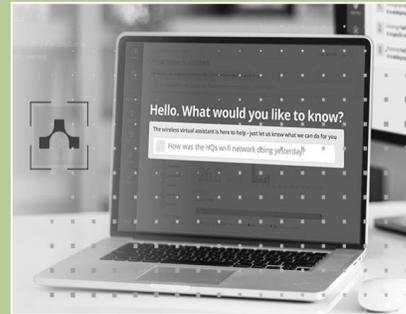
Across Industries, the Category Leaders have moved to Juniper



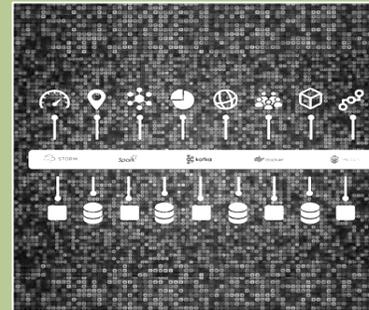
Client level visibility



AI-driven operations and support



Microservices cloud for agility



Digital Engagement with virtual BLE

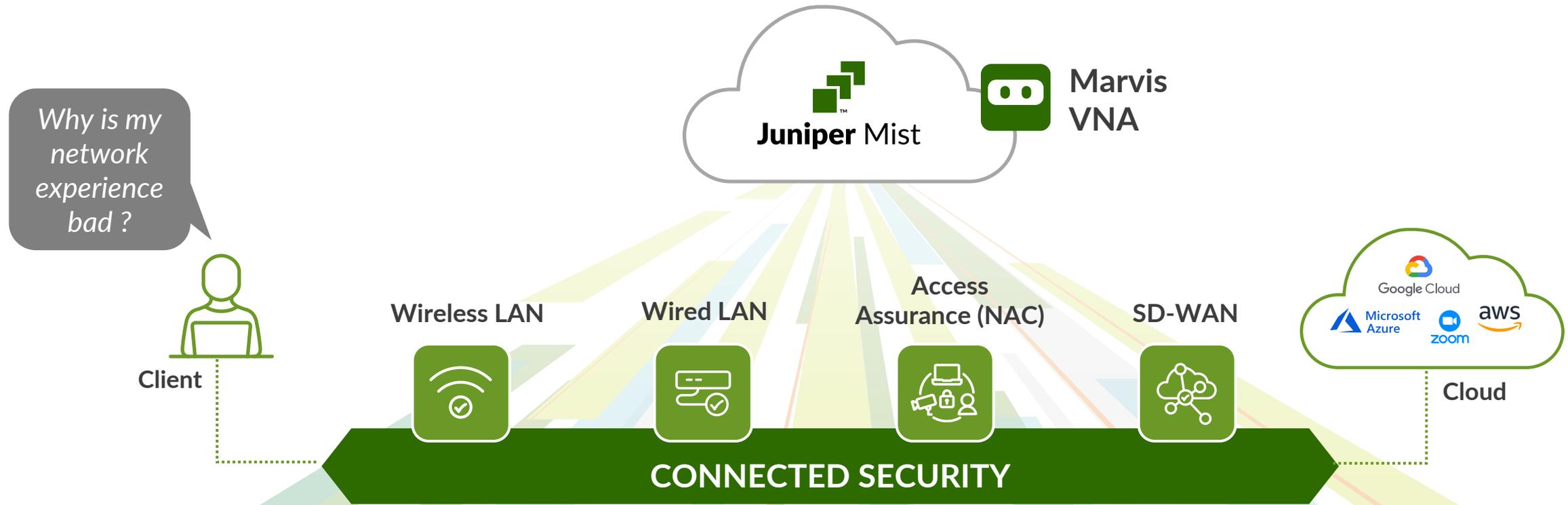


Underpinned by a 100% Open API driven architecture



Experience-First Networking

Let's go beyond "single pane of glass" dashboards to an AI driven view



Halfords “Game Changing” Network Transformation

01

Fastest Deployment

Expect the fastest network deployment your organization has even experienced



200 Auto centers deployed in just 22 weeks post acquisition of National Tire

02

Fewest Helpdesk Tickets

Dramatic reduction in the number of helpdesk tickets from employees and staff



95%+ reduction in network-related trouble tickets & 35% increase in uptime

03

Fastest Mean Time to Resolution

Significant reduction in time, effort and cost to reduce user affecting network issues



“Juniper’s ease of operations and self-healing... along with user experience metrics ... are outstanding”

04

Indoor location & Digital Engagement

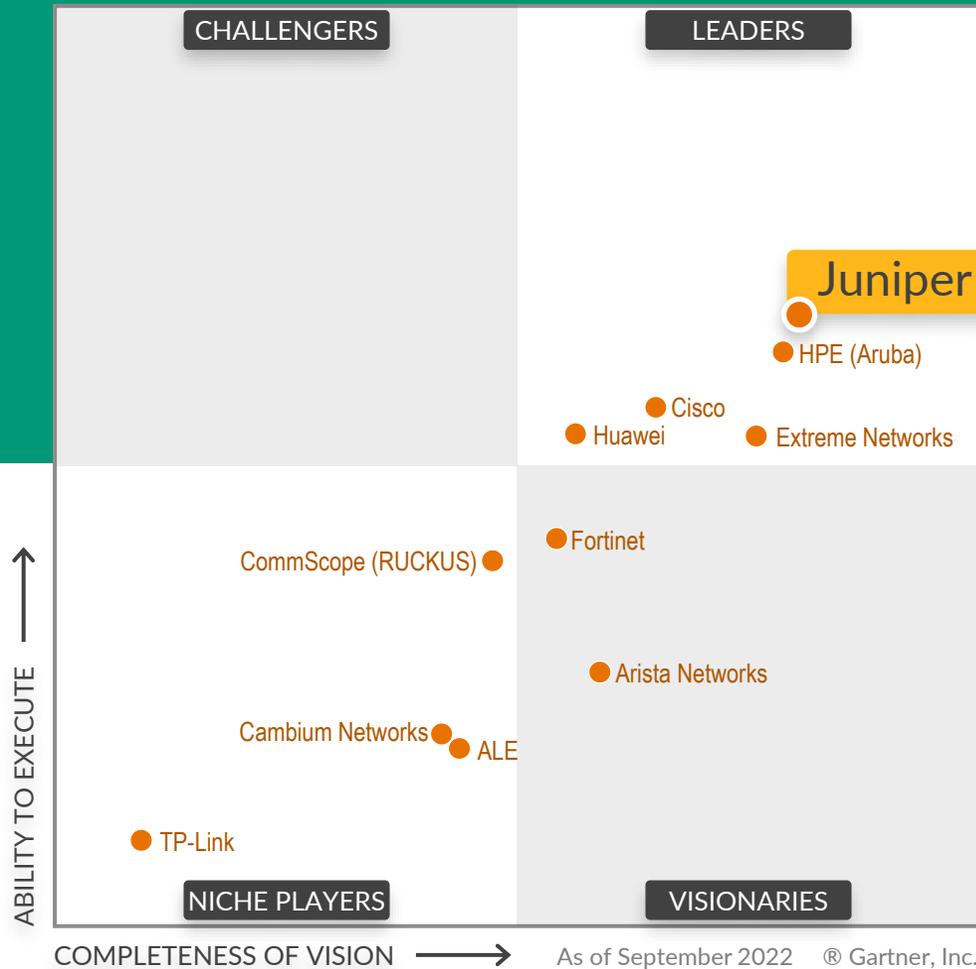
World leading indoor location services and digital engagement platform built into the AI driven network



“We are enabling solution selling... so they (associates) can have informed conversations with customers”

The Only Leader in Both Gartner Magic Quadrants

Enterprise Wired & Wireless LAN Infrastructure



Indoor Location Services, Global



Juniper Mist is Fundamentally Different:

- ✓ Better User Experiences
- ✓ Better IT Outcomes

Global Logistics Leader

“...MTTR down 96% on average per ticket”

Bird&Bird

“The PoC in London proved what a big leap forward Juniper Mist is compared to our legacy platform, and the implementation was so smooth that nobody noticed we’d done it”

servicenow

“...over 90% reduction in user opened support tickets”

Major Telecoms Provider

“...fastest most efficient technology roll out in our history”

halfords

“...35% increase in store uptime & 95% + reduction in helpdesk tickets”

Dunelm

“...have transformed from 100% reactive to 100% proactive”

Walmart * Global Tech

“...dramatically decreased rollout time”

A woman with dark hair pulled back, wearing glasses and a patterned top, is smiling while looking at a laptop screen. The background is a blurred office environment with warm lighting. A semi-transparent green overlay covers the center of the image, containing the text and logo.

Thank you

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