

The mobile lifecycle

Andy Frost
Head of IT – RPC

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RPC – who are we?

- International UK top 40 law firm – founded in 1898
- 1,200+ employees in offices across London, Bristol, Hong Kong and Singapore
- Recognised as a legal leader in industries such as insurance, technology, retail and media
- We've been working with Kocho for nine years
- Implemented Virtual Mobile Manager (**VMM**) three years ago – and never looked back!



RPC mobile situation – 2020

- 450 connections with O2 directly
- Based on a hybrid MobileIron and Intune environment
- International roaming was controlled by an inflexible Asavie Moda framework
- Bill shock and high monthly airtime spend
- Zero reporting and trend analysis



RPC and Kocho

- A renegotiated new O2 contract under the management of Kocho
- Implementation of a single updated Intune environment
- Removal of Asavie and implemented Wandera/Jamf for all international roaming control
- Kocho Inview reporting portal with monthly service review meetings
- Also assisted with our renegotiations in Hong Kong and Singapore



Where are we today?

- Our mobile estate has grown, but our airtime costs have reduced...
- Migrated from O2 direct to a Daisy O2 contract
- Increased visibility and control of device estate
- Proactive in-month usage and spend monitoring
- Address any exceptional usage with in-month monitoring (domestic and international roaming)
– *flexibility on bundles*
- Protection against bill shock
- Introduced Jamf Mobile Threat Defense (additional protection)



daisy.



Extension of the RPC IT team, freeing up the team to focus on higher priority, digital transformation projects!

Why go with Kocho?

- They are a trusted strategic partner
- Significant expertise in the mobile marketplace
- Deliver when up against client deadlines
- Exceptional customer service
- Fantastic, collaborative wider team that understands our needs and are supportive
- Fundamentally it works and has saved us thousands





Reduce



Reuse
and refurbish



Secure
recycling

Reduce, recycle and reuse

Sustainable
packaging



Carbon neutral



Delivering social impact



FBXU0197638
22G2

MAX GR
TARE
NET

MAX GR 67 200 LBS
TARE 3 000 KGS
NET 64 200 LBS
61 400 KGS
66 410 LBS
31.1 CU.M

Rotoplas

Kocho

